

# 5 Tips for Getting Top Dollar FOR YOUR USED CAR

Even if you're completely satisfied now, at some point you will decide to part ways with your vehicle. When that time arrives, it's important that potential buyers find your car desirable and are willing to pay you what you want for it.

**Realize that your car's resale value depends on its condition.** Therefore, it's worthwhile to devote time and attention to it now as well as right before putting it up for sale.

## 1. Stay on top of maintenance.

Keeping up with regular maintenance requirements helps cars perform their best and retain their value. Stay on top of routine service checkups, fluid changes (e.g., oil, transmission, fluid, coolant, brake fluid, etc.), brake pad replacements, and other tasks. Also, keep thorough maintenance records so prospective buyers know you've taken good care of your vehicle.

## 2. Take care of repair needs.

Focus on those that are easy and any that pose safety concerns. For example, replace faulty warning lights, fix broken taillights, repair a cracked windshield, replace worn windshield wiper blades, etc.

## 3. Make value-boosting upgrades.

Consider making enhancements that will boost your older car's value and make it more attractive to buyers without an astronomical investment. Some that may pay off include installing a backup camera or adding

a Bluetooth-enabled system that connects to smartphones and allows drivers to listen to entertainment and take hands-free phone calls.

## 4. Make it pretty.

Don't underestimate the impact of your car's curb appeal. Looks can mean a lot, so before trying to sell your vehicle, clean its headlights, invest in tires that match, buff out scratches, clean the interior, and wash the exterior so it's shiny and dirt-free.

## 5. Get help from a professional mechanic.

If you don't have the time or know-how to perform all the recommended maintenance, repairs, and enhancements on your car, we're here to help. You can count on us to help you keep your vehicle in top condition and increase its sale value so that you get the most from your investment.





HUMOR  
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## SUMMER FACTS

- **It is possible to fry eggs on a sidewalk.**  
In 2015, when it hit 44° Celsius or around 111° Fahrenheit in Perth, Australia, a man successfully fried some eggs by using the heat that had collected on the sidewalk and a frying pan.
- **A record-breaking freediver can hold his breath for almost 25 minutes.**  
In March 2021, the Croatian freediver, who was 56 years old at the time, held his breath for an incredible 24 minutes and 37.36 seconds setting a Guinness World Record.
- **Around 100,000 thunderstorms happen in the U.S. each year, and most occur during the summer.**
- **Sunshine improves your brain function.**
- **The Eiffel Tower gets six inches taller in the summer.**  
Thermal expansion causes the iron structure to literally grow.
- **There are more than 300 varieties of watermelon.**
- **The hottest days of the year occur between July 15 and July 31 in the U.S.**
- **The largest scoop of ice cream ever weighed over 3,000 pounds.**  
Kemps Dairy in Cedarburg, Wisconsin created a scoop that stood 5'6" high, and stretched 6'2" wide, and was made of around 733 containers of ice cream as part of their 100th anniversary.

From <https://bestlifeonline.com/summer-facts/>

## Used Cars With the Highest Rising Resale Value for 2022

Vehicles that earned the top rankings are expected to hold the highest percentage of original Manufacturer's Suggested Retail Price after three years' ownership.

- **Honda:**  
Civic (Compact)  
Passport (Mid-size Utility Two-Row Seating)  
Odyssey (Minivan)
- **Hyundai:**  
Accent (Subcompact)  
Kona (Micro Utility)  
Kona EV (Mass-Market Electric)
- **Audi:**  
A6 Allroad (Premium Full-Size)  
Q3 (Premium Subcompact Utility)
- **Kia:**  
K5 (Mid-Size)  
Telluride (Mid-Size Three-Row Seating)
- **Land Rover:**  
Range Rover Velar (Premium Mid-Size Utility Two-Row Seating),  
Discovery (Premium Mid-Size Utility Three-Row Seating)
- **Mercedes-Benz:**  
AMG GT 4-Door (Premium Executive)  
Metris (Commercial Van)
- **Subaru:**  
WRX (Sports Car)  
Forester (Compact Utility)
- **Toyota:**  
Tacoma (Mid-Size Pickup)  
Tundra (Full-Size Pickup)

Source: <https://www.cars.com/articles/which-cars-have-the-best-resale-value-for-2022-444541/>



## How to Be a Savvy Car Buyer

Whether you're buying a new or used vehicle, it pays to shop smart. This quick guide shares how to find the right car at a price point you won't regret.

### 1. Set—and stick to—your budget.

Going drastically in-debt for an expensive vehicle can set you up for financial ruin. It's important to determine what you can afford and keep that budget in mind as you search for vehicles that fit your wants and needs.

### 2. Expand your search.

Just as different dealerships have different vehicles on their lots, cars listed from one online site to another may vary. Compare what's available on Craigslist vs. CarMax vs. Autotrader vs. AutoList. Many private sellers list their cars on those sites, and so do most dealerships.

### 3. Check the car's history.

Request a vehicle history report from CARFAX or AutoCheck using the VIN (vehicle identification number). That will give you a detailed record of any serious accidents and other incidents, vehicle mileage, and ownership changes. Some reports even include the car's maintenance records.

### 4. Take a test drive.

Doing so will give you a sense for how the car drives and if you feel comfortable in it.

- Can you reach the controls easily?
- Do you have good visibility when driving and backing up?
- Does it have enough power to navigate hills?
- Are the brakes and steering responsive?
- Do you hear any strange noises or feel odd vibrations?

- Do you have enough leg room when driving or riding as a passenger?

### 5. Ask a mechanic to look it over.

Especially if buying from a private seller, ask a professional to inspect the car for any issues. That can give you peace of mind before you spend your hard-earned money and will help you avoid buying a car with potentially costly problems.

### 6. Negotiate the price.

Most sellers anticipate buyers will ask for a lower price. Prepare yourself with the knowledge you gained from the first six tips. That information—combined with a trade-in on your current vehicle (if applicable) and a favorable personal credit score—can give you leverage when negotiating a price.



**INGREDIENTS:**

- 1/2 Cup Mayonnaise
- 2 Tablespoon Lime Juice
- 1/2 Tablespoon Honey
- 3/4 teaspoons Ground Cumin
- 1/4 teaspoon Salt
- 1/8 teaspoon Cayenne Pepper
- 1 (14oz) Bag Cole Slaw Mix

**Shrimp Taco Spice Mix**

- 2 teaspoons each chili powder and cumin
- 1/2 teaspoon each onion powder and garlic powder
- 1/4 teaspoon cayenne pepper (more or less to taste)
- 1/2 teaspoon salt

**Stuff for the Shrimp Tacos**

- 1 lb. shrimp, peeled and deveined, tails removed
- Coleslaw above
- 8 small tortillas (corn or flour)
- Avocados (optional), cheese of choice, and lime wedges for serving



**DIRECTIONS**

1. Mix dressing ingredients
2. Toss some of the dressing (not all) with the cabbage. Save some to top the tacos.
3. Pat the shrimp dry with paper towels. Toss the shrimp in a small bowl with the spice mix to get it coated. Heat a drizzle of oil in a large skillet over medium high heat. Add the shrimp to the hot pan and saute for 5-8 minutes, flipping occasionally, until the shrimp are cooked through.
4. Assembly: for the prettiest and easiest-to-eat assembly go in this order: smashed avocado, slaw and shrimp. Finish with cheese, lime wedges, and extra sauce.

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\* Coupon not valid with any other offers. One coupon per customer per household. Expires 8/31/22 | **CODE OF3S**

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**Be Aware and Be Prepared**

**Special \$49.95**  
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**Special Includes:**

- Change oil and filter using filter and oil that match your personal driving situation\*\*
- FREE 52-Point End-to-End Check Including:
  - Rotate, inspect & adjust tire pressures
  - Inspect all lights
  - Inspect wiper blades
  - Inspect brakes
  - Check fluids and top off as needed
  - Inspect steering and suspension components
  - Road test

\*\*up to 5 quarts of regular motor oil. Synthetic extra.

\* Offer not valid with any other offer, excludes tires & batteries. Please present coupon at the time of drop-off.

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